



## Management's Discussion and Analysis

For the three and nine months ended September 30, 2023

## MANAGEMENT'S DISCUSSION AND ANALYSIS

FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2023 AND SEPTEMBER 30, 2022

The following management's discussion and analysis ("MD&A") is dated November 8, 2023 and should be read in conjunction with the unaudited financial statements of InPlay Oil Corp. ("InPlay" or the "Company") for the three and nine months ended September 30, 2023 and September 30, 2022 and the audited annual financial statements for the years ended December 31, 2022 and December 31, 2021. The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") and interpretations of the IFRS Interpretations Committee, applicable to the preparation of interim financial statements, including IAS 34, Interim Financial Reporting.

In addition to generally accepted accounting principles ("GAAP") measures, this MD&A contains additional conversion measures, non-GAAP measures, and forward-looking statements. Readers are cautioned that the MD&A should be read in conjunction with InPlay's disclosure under the headings "Conversion Measures and Short-Term Production Rates", "Non-GAAP and Other Financial Measures", and "Forward-Looking Information and Statements" included at the end of this MD&A.

All references to dollar values are to Canadian dollars unless otherwise stated. Production volumes are measured upon sale unless otherwise noted. Definitions of the abbreviations used in this discussion and analysis are located on the last page of this document.

## DESCRIPTION OF BUSINESS

InPlay is a crude oil and natural gas exploration, development and production company with operations in Alberta. InPlay's strategic plan is to build a sustainable long-term oil and natural gas company. The plan is based on acquiring low decline, high operating netback producing properties with drilling development and enhanced oil recovery potential as well as undeveloped lands with exploration and development upside.

## REVIEW OF FINANCIAL RESULTS

### Production

Average production volumes for the three and nine months ended September 30, 2023 and September 30, 2022 were as follows:

|                                    | Three Months Ended<br>September 30 |        | Nine Months Ended<br>September 30 |        |
|------------------------------------|------------------------------------|--------|-----------------------------------|--------|
|                                    | 2023                               | 2022   | 2023                              | 2022   |
| Crude oil (bbls/d)                 | 3,697                              | 3,717  | 3,714                             | 3,718  |
| NGLs (boe/d)                       | 1,420                              | 1,432  | 1,355                             | 1,358  |
| Natural gas (Mcf/d)                | 23,316                             | 26,075 | 22,581                            | 23,129 |
| Total (boe/d) <sup>(1)(2)(3)</sup> | 9,003                              | 9,495  | 8,832                             | 8,931  |
| Crude oil and NGLs (%)             | 57%                                | 54%    | 57%                               | 57%    |

<sup>(1)</sup> Barrels of oil equivalent ("boe") may be misleading, particularly if used in isolation. Refer to the section entitled "Conversion Measures and Short Term Production Rates" at the end of this MD&A.

<sup>(2)</sup> References to crude oil, NGLs or natural gas production in this MD&A refer to the light and medium crude oil, natural gas liquids and conventional natural gas product types, respectively, as defined in National Instrument 51-101, Standards of Disclosure for Oil and Gas Activities ("NI 51-101").

<sup>(3)</sup> See "Production Breakdown by Product Type" at the end of this MD&A.

Production for the three and nine months ended September 30, 2023 was 5% and 1% lower respectively compared to the three and nine months ended September 30, 2022. Third quarter production was impacted by approximately 550 boe/d (52% light crude oil and NGLs) primarily due to the continuation of multiple third-

party natural gas takeaway constraints on our operations and the commissioning of our expanded gas facility that slightly exceeded our anticipated startup timeline. The continued third-party facility outages forced the redirection of associated natural gas to less favorable third-party facilities impacting production through increased back pressure on producing wells as well as higher operating costs.

The light oil and liquids weighting of 57% increased in the three months ended September 30, 2023 compared to the same periods in 2022. The light oil and liquids weighting of 57% in the nine months ended September 30, 2023 remained relatively flat compared to the same period in 2022.

InPlay's capital program for first nine months of 2023 consisted of \$69.8 million of development capital. The Company drilled, completed and brought on production ten (8.9 net) extended reach horizontal ("ERH") wells in Willesden Green, five (5.0 net) ERH wells in Pembina and three (0.6 net) non-operated Willesden Green ERH wells during this period. During the first nine months of 2023, InPlay also completed two natural gas facility upgrades in Willesden Green to reduce our reliance on 3<sup>rd</sup> party facilities to improve run time, alleviate back pressure on producing wells and increase natural gas capacity to allow for future development in the area. This activity amounted to the drilling of 18 gross (14.5 net) wells for an equivalent of 27 gross horizontal miles (21.8 net horizontal miles).

### Crude oil and natural gas sales

| (thousands of dollars)                | Three Months Ended<br>September 30 |        | Nine Months Ended<br>September 30 |         |
|---------------------------------------|------------------------------------|--------|-----------------------------------|---------|
|                                       | 2023                               | 2022   | 2023                              | 2022    |
| Crude oil                             | 35,836                             | 39,439 | 99,927                            | 124,579 |
| NGLs                                  | 4,783                              | 6,500  | 13,663                            | 19,386  |
| Natural gas                           | 6,053                              | 11,046 | 18,145                            | 36,464  |
| Total crude oil and natural gas sales | 46,672                             | 56,985 | 131,735                           | 180,429 |

### Prices

|                                             | Three Months Ended<br>September 30 |             | Nine Months Ended<br>September 30 |             |
|---------------------------------------------|------------------------------------|-------------|-----------------------------------|-------------|
|                                             | 2023                               | 2022        | 2023                              | 2022        |
| <b>Average Realized Price<sup>(1)</sup></b> | <b>2023</b>                        | <b>2022</b> | <b>2023</b>                       | <b>2022</b> |
| Crude oil (\$/bbl)                          | 105.35                             | 115.35      | 98.55                             | 122.73      |
| NGLs (\$/boe)                               | 36.62                              | 49.32       | 36.94                             | 52.30       |
| Natural gas (\$/Mcf)                        | 2.82                               | 4.60        | 2.94                              | 5.77        |
| Total (\$/boe)                              | 56.35                              | 65.24       | 54.63                             | 74.00       |
| WTI (\$USD/bbl)                             | 82.26                              | 91.56       | 77.39                             | 98.09       |
| AECO (\$/GJ)                                | 2.46                               | 3.95        | 2.61                              | 5.10        |

<sup>(1)</sup> Supplementary financial measure. See "Non-IFRS and Other Financial Measures" contained within this MD&A.

In the third quarter of 2023, West Texas Intermediate ("WTI") oil prices decreased 10% averaging \$82.26 US per bbl compared to \$91.56 US per bbl in the third quarter of 2022. In the first nine months of 2023, WTI oil prices decreased 21% averaging \$77.39 US per bbl compared to \$98.09 US per bbl in the first nine months of 2022.

Differentials between WTI oil prices and prices received in Alberta decreased in the three months ended September 30, 2023 and increased in the nine months ended September 30, 2023 compared to the same periods in 2022. These differentials can be volatile due to factors including refining demand and pipeline capacity. InPlay sells oil at monthly average Edmonton Par prices less quality differentials, transportation and marketing fees. Light, sweet oil differentials between Cushing, Oklahoma and Edmonton, Alberta are affected by pipeline apportionment, refinery turnarounds, rail capacity and market supply/demand conditions. Monthly index

differentials averaged \$1.85 US per barrel discount for the third quarter of 2023 compared to \$2.04 US per barrel discount for the third quarter of 2022. Monthly index differentials averaged \$2.60 US per barrel discount for the first nine months of 2023 compared to \$1.83 US per barrel discount for the same period in 2022.

Realized oil prices are adjusted for the Canada/US exchange rate which decreased averaging 0.75 for the third quarter of 2023 from 0.77 during the third quarter of 2022. The Canada/US exchange rate decreased over the first nine months of 2023 to 0.74 compared to 0.78 over the first nine months of 2022.

Due to the items noted above, realized oil prices for the three and nine months ended September 30, 2023 decreased compared to the three and nine months ended September 30, 2022. The Company's average net realized price for crude oil was \$105.35 per bbl for the third quarter of 2023, 9% lower than the third quarter 2022 realized price of \$115.35 per bbl. The Company's average net realized price for crude oil was \$98.55 per bbl over the first nine months 2023, 20% lower than the first nine months of 2022 realized price of \$122.73 per bbl.

In the third quarter of 2023, natural gas AECO daily index prices decreased 38% averaging \$2.46 per GJ compared to \$3.95 per GJ in the third quarter of 2022. In the first nine months of 2023, natural gas AECO daily index prices decreased 49% averaging \$2.61 per GJ compared to \$5.10 per GJ in the first nine months of 2022.

The Company's average realized natural gas sales price was \$2.82 per Mcf for the third quarter of 2023, 39% lower than the third quarter of 2022 realized price of \$4.60 per Mcf as a result of depressed natural gas prices. The Company's average realized natural gas sales price was \$2.94 per Mcf for the nine months ended September 30, 2023, 49% lower than the first nine months of 2022 realized price of \$5.77 per Mcf.

Realized NGL pricing decreased for the three months ended September 30, 2023 compared to the same period in 2022. The Company's average realized NGL price was \$36.62 per boe for the third quarter of 2023, 26% lower than the third quarter of 2022 realized price of \$49.32 per boe as a result of lower realized propane price and lower butane, condensate and pentane prices which track WTI pricing. The Company's average realized NGL sales price was \$36.94 per boe for the first nine months of 2023, 29% lower than the first nine months of 2022 realized price of \$52.30 per boe, also on lower realized propane price and lower butane, condensate and pentane prices which track WTI pricing

## Royalties

Production coming from new wells drilled by the Company on Crown lands qualify for royalty incentives that reduce average Crown royalties for periods of up to 48 months from initial production depending on commodity prices. After this period, the Crown royalties from these wells will come off this incentive period and be subject to the regular Alberta royalty structure.

Royalties as a percentage of total oil and natural gas sales are highly sensitive to commodity prices and adjustments to gas cost allowance. Thus, royalty rates can fluctuate from quarter-to-quarter and year-to-year. Royalties, as a percentage of crude oil and natural gas sales and royalties per boe are as follows:

|                              | Three Months Ended<br>September 30 |        | Nine Months Ended<br>September 30 |        |
|------------------------------|------------------------------------|--------|-----------------------------------|--------|
|                              | <b>2023</b>                        | 2022   | <b>2023</b>                       | 2022   |
| Total royalties (\$'000s)    | <b>5,387</b>                       | 10,607 | <b>16,178</b>                     | 28,017 |
| Total royalties (% of sales) | <b>11.5%</b>                       | 18.6%  | <b>12.2%</b>                      | 15.5%  |
| Total royalties (\$/boe)     | <b>6.50</b>                        | 12.14  | <b>6.71</b>                       | 11.49  |

Royalties during the third quarter and first nine months of 2023 were lower on an absolute and per boe basis as a result of the royalty credits related to prior period Crown Gas Cost Allowance credit adjustment for 2022 and prior period Crown royalty gas incentive period calculation amendments. Excluding these prior period adjustments, the average royalty rate would have been approximately 12.0% and 13.1% for the three and nine months ended September 30, 2023. In addition, royalty rates for the three and nine months ended September

30, 2023 had relatively longer royalty incentive periods on recently drilled wells and lower royalty rates due to the sliding scale nature of oil royalties, both as a result of lower commodity prices in 2023 compared to the same periods in 2022.

### Derivative contracts

The Company's production is predominantly sold using near-term contracts with complementary spot sales as needed, with prices fixed at the time of transfer of custody or on the basis of a monthly average market price. The Company may selectively enter into commodity derivative contracts in order to hedge a portion of oil and natural gas sales through the use of various financial derivative forward sales contracts and physical sales contracts. The Company does not apply hedge accounting for these contracts.

At September 30, 2023 the Company had the following commodity-based derivative contracts outstanding:

Type of contract: swap (natural gas pricing AECO):

| Currency denomination | Volume (GJ/day) | Average swap price | Term                             |
|-----------------------|-----------------|--------------------|----------------------------------|
| Canadian dollar       | 12,500          | 3.73 /GJ           | April 1, 2023 – October 31, 2023 |

Type of contract: costless collar<sup>(1)</sup> (natural gas pricing AECO):

| Currency denomination | Volume (GJ/day) | Bought put price | Sold call price | Term                          |
|-----------------------|-----------------|------------------|-----------------|-------------------------------|
| Canadian dollar       | 2,500           | 2.75/GJ          | 4.68/GJ         | Nov. 1, 2023 – March 31, 2024 |

<sup>(1)</sup> Costless collar indicates InPlay concurrently bought put and sold call options at strike prices such that the costs and premiums received offset each other, thereby completing the derivative contracts on a costless basis.

The statements of profit and comprehensive income for the three and nine months ended September 30, 2023 reflected the following gains (losses) related to derivative contracts that were outstanding during 2023 and the comparative periods for 2022.

| (thousands of dollars)                    | Three Months Ended<br>September 30 |       | Nine Months Ended<br>September 30 |         |
|-------------------------------------------|------------------------------------|-------|-----------------------------------|---------|
|                                           | 2023                               | 2022  | 2023                              | 2022    |
| Realized gain (loss)                      | 1,455                              | (514) | 3,054                             | (6,702) |
| Unrealized gain (loss)                    | (1,701)                            | 3,042 | (1,261)                           | 178     |
| Total gain (loss) on derivative contracts | (246)                              | 2,528 | 1,793                             | (6,524) |

### Operating expenses

|                                    | Three Months Ended<br>September 30 |        | Nine Months Ended<br>September 30 |        |
|------------------------------------|------------------------------------|--------|-----------------------------------|--------|
|                                    | 2023                               | 2022   | 2023                              | 2022   |
| Total operating expenses (\$'000s) | 12,677                             | 10,946 | 36,343                            | 30,660 |
| Total operating expenses (\$/boe)  | 15.31                              | 12.53  | 15.07                             | 12.58  |

Operating costs include expenses incurred to operate wells, gather and treat production volumes as well as costs to perform well and facility repairs and maintenance. For the three months ended September 30, 2023, operating expenses per boe increased to \$15.31 per boe compared to \$12.53 per boe for the same period in 2022. For the nine months ended September 30, 2023, operating expenses per boe increased to \$15.07 per boe compared to \$12.58 per boe for the same period in 2022. Increases in operating costs on a per boe basis were partially caused

by the impact on production from the Alberta Wildfires in May and the curtailments experienced during the course of the year, causing fixed operating costs to be incurred on a lower production base. Increases in operating costs also reflect the impact of inflationary pressures on the cost of services in the industry increasing in comparison to the prior year. The Company also incurred additional operating costs relating to the resumption of production at wells impacted by the production disruptions experienced in 2023. These production disruptions also caused additional costs as production was diverted towards higher cost processing facilities.

### Transportation expenses

|                                         | Three Months Ended<br>September 30 |      | Nine Months Ended<br>September 30 |       |
|-----------------------------------------|------------------------------------|------|-----------------------------------|-------|
|                                         | 2023                               | 2022 | 2023                              | 2022  |
| Total transportation expenses (\$'000s) | 698                                | 888  | 2,190                             | 2,802 |
| Total transportation expenses (\$/boe)  | 0.85                               | 1.02 | 0.90                              | 1.15  |

Transportation expenses include costs incurred to transport processed crude oil, liquids and natural gas products to the point of sale, as well as firm-service take or pay contracts that InPlay has secured directly to transport its natural gas. Expenses incurred to transport production that is not yet in a suitable condition to be shipped on a common-carrier pipeline from the well or battery to a cleaning facility or fractionation plant are included within operating expenses.

For the quarter ended September 30, 2023, transportation expenses were \$0.85 per boe and were lower in comparison to \$1.02 per boe for the quarter ended September 30, 2022, reflecting lower transportation costs from lower required trucking of clean oil. For the nine months ended September 30, 2023, transportation expenses were \$0.90 per boe and were also lower in comparison to \$1.15 per boe for the nine months ended September 30, 2022, reflecting lower transportation costs associated with increased deductions relating to the Crown's royalty share of oil production.

### Operating Income and Netback

| (thousands of dollars)                        | Three Months Ended<br>September 30 |          | Nine Months Ended<br>September 30 |          |
|-----------------------------------------------|------------------------------------|----------|-----------------------------------|----------|
|                                               | 2023                               | 2022     | 2023                              | 2022     |
| Revenue <sup>(1)</sup>                        | 46,672                             | 56,985   | 131,735                           | 180,429  |
| Royalties                                     | (5,387)                            | (10,607) | (16,178)                          | (28,017) |
| Operating expenses                            | (12,677)                           | (10,946) | (36,343)                          | (30,660) |
| Transportation expenses                       | (698)                              | (888)    | (2,190)                           | (2,802)  |
| Operating income <sup>(2)</sup>               | 27,910                             | 34,544   | 77,024                            | 118,950  |
| Sales volume (Mboe)                           | 828.3                              | 873.5    | 2,411.2                           | 2,438.1  |
| Per boe                                       |                                    |          |                                   |          |
| Revenue <sup>(1)</sup>                        | 56.35                              | 65.24    | 54.63                             | 74.00    |
| Royalties                                     | (6.50)                             | (12.14)  | (6.71)                            | (11.49)  |
| Operating expenses                            | (15.31)                            | (12.53)  | (15.07)                           | (12.58)  |
| Transportation expenses                       | (0.85)                             | (1.02)   | (0.90)                            | (1.15)   |
| Operating netback per boe <sup>(2)</sup>      | 33.69                              | 39.55    | 31.95                             | 48.78    |
| Operating income profit margin <sup>(2)</sup> | 60%                                | 61%      | 58%                               | 66%      |

<sup>(1)</sup> Includes royalty and other income classified with oil and natural gas sales.

<sup>(2)</sup> Non-IFRS financial measure or ratio that does not have a standardized meaning under International Financial Reporting Standards (IFRS) and GAAP and therefore may not be comparable with the calculations of similar measures for other companies. Please refer to "Non-GAAP and Other Financial Measures" within this MD&A.

Operating income and operating netback per boe for the three and nine months ended September 30, 2023 decreased compared to the three and nine months ended September 30, 2022 reflecting the decreases to realized prices over these periods.

### General and administrative expenses

The following table is a reconciliation of the Company's gross general and administrative ("G&A") expenditures to general and administrative expenses:

| (thousands of dollars)              | Three Months Ended<br>September 30 |       | Nine Months Ended<br>September 30 |         |
|-------------------------------------|------------------------------------|-------|-----------------------------------|---------|
|                                     | 2023                               | 2022  | 2023                              | 2022    |
| Gross G&A expenditures              | <b>3,112</b>                       | 2,998 | <b>9,742</b>                      | 8,786   |
| Capitalized and recoveries          | <b>(601)</b>                       | (579) | <b>(1,931)</b>                    | (1,745) |
| General and administrative expenses | <b>2,511</b>                       | 2,419 | <b>7,811</b>                      | 7,041   |
| G&A expenses (\$/boe)               | <b>3.03</b>                        | 2.77  | <b>3.24</b>                       | 2.89    |
| % Capitalized and recoveries        | <b>19%</b>                         | 19%   | <b>20%</b>                        | 20%     |

For the quarter ended September 30, 2023, G&A expenses were \$2.5 million (\$3.03 per boe) compared to \$2.4 million (\$2.77 per boe) for the same period in 2022. For the nine months ended September 30, 2023, G&A expenses were \$7.8 million (\$3.24 per boe) compared to \$7.0 million (\$2.89 per boe) for the same period in 2022. G&A expenses on a per boe and a total basis increased slightly in the third quarter and first nine months of 2023 in comparison to the same periods in 2022 following the increased size of the Company and lower production realized over the respective periods.

### Share-based compensation expenses

The Company accounts for share-based compensation using the fair value method of accounting, and share-based compensation (net of amounts capitalized) is included in the determination of profit and comprehensive income.

| (thousands of dollars)           | Three Months Ended<br>September 30 |       | Nine Months Ended<br>September 30 |       |
|----------------------------------|------------------------------------|-------|-----------------------------------|-------|
|                                  | 2023                               | 2022  | 2023                              | 2022  |
| Share-based compensation         | <b>1,089</b>                       | 643   | <b>3,347</b>                      | 1,676 |
| Capitalized portion              | <b>(248)</b>                       | (198) | <b>(753)</b>                      | (328) |
| Share-based compensation expense | <b>841</b>                         | 445   | <b>2,594</b>                      | 1,348 |

For the quarter ended September 30, 2023, share-based compensation expense was \$0.8 million compared to \$0.4 million for the same period in 2022. For the nine months ended September 30, 2023, share-based compensation expense was \$2.6 million compared to \$1.3 million for the same period in 2022. Share-based compensation expenses were higher in the third quarter and first nine months of 2023 due to additional share-based compensation as a result of the implementation of the Company's restricted and performance award incentive plan.

During the nine months ended September 30, 2023, 542,430 options were granted and 3,965,500 options were exercised and 2,500 options were forfeited.

At September 30, 2023, the maximum number of stock options available for grant was 9,092,540.

In 2022, the Company implemented a Restricted and Performance Award Incentive Plan under which Restricted Awards ("RAs") and Performance Awards ("PAs") may be granted to directors, officers, employees, consultants or other service providers of the Company. Each RA and PA entitles the holder to an award value vesting evenly over a three year period. The award value of PAs is adjusted for a payout multiplier which can range from 0.0 to 2.0 and is dependent on the performance of the Company relative to pre-defined corporate

performance measures for a particular period. The Company is eligible, at its discretion, to settle the award value of vesting RAs and PAs either in cash or in common shares acquired by an independent trustee in the open market.

During the nine months ended September 30, 2023, 714,095 RAs (September 30, 2022 – 716,249) and 489,700 PAs (September 30, 2022 – 428,710) were granted. During the nine months ended September 30, 2023, upon the vesting and settlement of 238,881 RAs and 150,882 PAs, when taking into account the earned multipliers for PAs, 389,763 (September 30, 2022 – nil) common shares were released from trust.

### Depletion and depreciation

|                                      | Three Months Ended<br>September 30 |        | Nine Months Ended<br>September 30 |        |
|--------------------------------------|------------------------------------|--------|-----------------------------------|--------|
|                                      | 2023                               | 2022   | 2023                              | 2022   |
| Depletion and depreciation (\$'000s) | 11,887                             | 11,270 | 34,904                            | 31,335 |
| Depletion and depreciation (\$/boe)  | 14.35                              | 12.90  | 14.48                             | 12.85  |

The carrying costs for property, plant and equipment directly associated with crude oil and natural gas operations, including estimated future development costs, are recognized as depletion expense in the statements of profit and comprehensive income on a unit of production basis over proved plus probable reserves. The carrying costs of office and computer equipment are recognized as depreciation expense in the statements of profit and comprehensive income on a straight-line or declining-balance basis.

Depletion and depreciation was \$11.9 million (\$14.35 per boe) for the quarter ended September 30, 2023 compared to \$11.3 million (\$12.90 per boe) for the same period in 2022. Depletion and depreciation was \$34.9 million (\$14.48 per boe) for the nine months ended September 30, 2023 compared to \$31.3 million (\$12.85 per boe) for the same period in 2022. The increase on a total and per boe basis is due to the Government of Alberta's Site Rehabilitation Program ending on December 31, 2022. Amounts received under this program were recorded as a credit to Depletion and Depreciation expense in the comparative periods during 2022.

### Impairment

At September 30, 2023 there were no indicators of impairment or impairment reversal relating to the Company's Property, plant and equipment assets.

At September 30, 2023 there were no indicators of impairment relating to the Company's Exploration and evaluation assets.

### Finance expenses

| (thousands of dollars)                       | Three Months Ended<br>September 30 |       | Nine Months Ended<br>September 30 |       |
|----------------------------------------------|------------------------------------|-------|-----------------------------------|-------|
|                                              | 2023                               | 2022  | 2023                              | 2022  |
| Interest expense (Credit Facility and other) | 1,341                              | 1,299 | 3,482                             | 3,999 |
| Interest expense (Lease liabilities)         | 215                                | 6     | 263                               | 20    |
| Accretion on decommissioning obligations     | 740                                | 244   | 2,186                             | 1,277 |
| Finance expense                              | 2,296                              | 1,549 | 5,931                             | 5,296 |

Finance expenses were \$2.3 million for the third quarter of 2023, compared to \$1.5 million in the third quarter of 2022. Finance expenses were \$5.9 million for the nine months ended September 30, 2023, compared to \$5.3 million during the same period in 2022. Finance expenses increased for the three and nine months ended

September 30, 2023 as a result higher accretion expense due to increases to risk-free interest rates used to discount the ARO liability and increases to interest associated with new leases during the quarter.

### Income taxes

The Company has recognized a deferred tax asset of \$14.3 million at September 30, 2023. The Company recognized deferred income tax expense of \$1.7 million during the three months ended September 30, 2023 and deferred income tax expense of \$5.4 million during the nine months ended September 30, 2023.

The deferred tax asset is supported by the expected future utilization of tax attributes based upon future cashflows derived from the Company's updated forecasts and independent year end reserve report using the total proved cashflows and expenditures and factoring in expected corporate general and administrative and interest expenses. As a result of changes in future cashflows, deferred income tax expense was credited by \$1.0 million during the nine months ended September 30, 2023 (September 30, 2022 - \$11.8 million) with a corresponding impact to the deferred tax asset. At September 30, 2023, the Company had \$8.4 million of unrecognized deferred tax asset (December 31, 2022 - \$10.3 million).

InPlay is not currently cash taxable and had the following estimated Canadian federal income tax pool balances at September 30, 2023.

(thousands of dollars)

|                                                |                |
|------------------------------------------------|----------------|
| Non-capital loss carryforward balances         | 98,265         |
| Share issue costs                              | 556            |
| Canadian Exploration Expenses (CEE)            | 64,773         |
| Canadian Development Expenses (CDE)            | 100,145        |
| Canadian Oil and Gas Property Expenses (COGPE) | 104,799        |
| Undepreciated Capital Cost (UCC)               | 45,572         |
| <b>Total</b>                                   | <b>414,110</b> |

### ADJUSTED FUNDS FLOW

| (thousands of dollars)                   | Three Months Ended<br>September 30 |        | Nine Months Ended<br>September 30 |         |
|------------------------------------------|------------------------------------|--------|-----------------------------------|---------|
|                                          | 2023                               | 2022   | 2023                              | 2022    |
| Funds flow                               | <b>24,627</b>                      | 29,486 | <b>66,565</b>                     | 98,197  |
| Transaction and integration costs        | -                                  | -      | -                                 | 291     |
| Decommissioning expenditures             | <b>552</b>                         | 746    | <b>1,677</b>                      | 2,046   |
| <b>Adjusted funds flow<sup>(1)</sup></b> | <b>25,179</b>                      | 30,232 | <b>68,242</b>                     | 100,534 |

(1) Capital management measure. See "Non-IFRS and Other Financial Measures" contained within this MD&A.

Adjusted funds flow for the three and nine months ended September 30, 2023 was \$25.2 million and \$68.2 million respectively compared to \$30.2 million and \$100.5 million for the three and nine months ended September 30, 2022. These decreases are reflective of the decreases in benchmark prices realized during the respective periods.

### CAPITAL EXPENDITURES

Capital expenditures for the three months ended September 30, 2023 were \$27.5 million of development capital. Capital expenditures for the nine months ended September 30, 2023 were \$69.8 million of development capital and \$0.3 million of property acquisitions. The breakdown of capital expenditures is shown below:

| (thousands of dollars)                              | Three Months Ended<br>September 30 |        | Nine Months Ended<br>September 30 |        |
|-----------------------------------------------------|------------------------------------|--------|-----------------------------------|--------|
|                                                     | 2023                               | 2022   | 2023                              | 2022   |
| Land and lease                                      | 18                                 | 31     | 67                                | 257    |
| Drilling & completions                              | 22,211                             | 19,371 | 52,940                            | 51,770 |
| Facilities and equipping costs, net of dispositions | 4,702                              | 4,739  | 15,261                            | 10,482 |
| Total exploration and development capital           | 26,931                             | 24,141 | 68,268                            | 62,509 |
| Office and Capitalized G&A                          | 528                                | 401    | 1,566                             | 1,445  |
| Capital expenditures – PP&E and E&E                 | 27,459                             | 24,542 | 69,834                            | 63,954 |
| Property acquisitions (dispositions)                | -                                  | -      | 327                               | (1)    |
| Net Corporation acquisitions <sup>(1)(2)</sup>      | -                                  | 89     | -                                 | 501    |
| Total capital expenditures <sup>(1)</sup>           | 27,459                             | 24,631 | 70,161                            | 64,454 |

(1) Non-IFRS financial measure or ratio that does not have a standardized meaning under International Financial Reporting Standards (IFRS) and GAAP and therefore may not be comparable with the calculations of similar measures for other companies. Please refer to “Non-GAAP and Other Financial Measures” within this MD&A.

(2) During the nine months ended September 30, 2022, the acquired amount of Property, plant and equipment was adjusted by \$0.5 million as a result of adjustments relating to the acquisition of Prairie Storm, with a corresponding increase in the recognized amounts of Accounts payable and accrued liabilities.

InPlay's capital program for first nine months of 2023 consisted of \$69.8 million of development capital. The Company drilled, completed and brought on production ten (8.9 net) extended reach horizontal (“ERH”) wells in Willesden Green, five (5.0 net) ERH wells in Pembina and three (0.6 net) non-operated Willesden Green ERH wells during this period. During the first nine months of 2023, InPlay also completed two natural gas facility upgrades in Willesden Green to reduce our reliance on 3<sup>rd</sup> party facilities to improve run time, alleviate back pressure on producing wells and increase natural gas capacity to allow for future development in the area. This activity amounted to the drilling of 18 gross (14.5 net) wells for an equivalent of 27 gross horizontal miles (21.8 net horizontal miles).

During the nine months ended September 30, 2022, the Company also adjusted the Prairie Storm purchase equation by \$0.5 million as a result of changes to accrual estimates relating to operations of these assets prior to November 30, 2021.

Drilling statistics are shown below:

|              | Three months ended<br>September 30 |      |       |      | Nine months ended<br>September 30 |      |       |      |
|--------------|------------------------------------|------|-------|------|-----------------------------------|------|-------|------|
|              | 2023                               |      | 2022  |      | 2023                              |      | 2022  |      |
|              | Gross                              | Net  | Gross | Net  | Gross                             | Net  | Gross | Net  |
| Oil          | 7                                  | 6.2  | 5     | 4.8  | 18                                | 14.5 | 16    | 14.6 |
| Natural gas  | -                                  | -    | -     | -    | -                                 | -    | -     | -    |
| Dry          | -                                  | -    | -     | -    | -                                 | -    | -     | -    |
| Total        | 7                                  | 6.2  | 5     | 4.8  | 18                                | 14.5 | 16    | 14.6 |
| Success rate | 100%                               | 100% | 100%  | 100% | 100%                              | 100% | 100%  | 100% |

## SHARE INFORMATION

The Company's common shares are listed on the Toronto Stock Exchange under the symbol IPO.

As of November 8, 2023, there were 90,925,401 common shares outstanding, which includes 706,037 common shares held in trust for the potential future settlement of awards issued under the Company's Restricted and Performance Award Incentive Plan, and an additional 2,902,880 stock options that, subject to vesting, are convertible into, or exercisable or exchangeable for, an equivalent number of common shares of the Company. In addition, there were 1,207,883 RAs and 765,424 PAs outstanding.

The Company periodically provide funds to an independent trustee to acquire common shares in the open market, which are held in trust for the potential future settlement of Restricted and Performance award values. The common shares held in trust are netted out of share capital, including the cumulative purchase cost, until they are distributed for future settlements. For the nine months ended September 30, 2023, the independent trustee purchased 920,600 common shares for a total cost of \$2.4 million and as at September 30, 2023, the independent trustee held 628,137 common shares in trust.

## **RELATED PARTY TRANSACTIONS**

InPlay had no related party transactions that were entered into under the normal course of business for the three and nine months ended September 30, 2023 and September 30, 2022.

## **LIQUIDITY AND CAPITAL RESOURCES**

The Company's policy is to maintain a strong capital base which provides the financial flexibility to fund its ongoing capital expenditure program, provide creditor and market confidence, sustain the future development of the business and continue to provide a dividend to its shareholders. The Company is able to maintain high operating netbacks even while facing low commodity prices which, in turn, provides strong cash flows that assist in managing its working capital and capital requirements.

On June 14, 2023, the Company renewed its senior credit facility (the "Credit Facility"). The Credit Facility has a borrowing base of \$110 million and consists of a \$95 million revolving line of credit and a \$15 million operating line of credit. The Credit Facility has a term out date of June 30, 2024, and if not extended, additional advances would not be permitted and any outstanding advances would become repayable one year later on June 30, 2025. The Credit Facility is secured by a floating charge debenture of \$150 million and a general security agreement on the assets of the Company. At September 30, 2023, the Company had drawn \$40.8 million on the Credit Facility. There are standard reporting covenants under the Credit Facility and no financial covenants. The Company was in compliance with these standard reporting covenants as at September 30, 2023.

Under the Credit Facility, advances can be drawn as prime rate loans and bear interest at the bank's prime lending rate plus interest rates between 2.00% and 5.50%. Advances may also be drawn as banker's acceptances, SOFR loans, and letters of credit, subject to Canadian interest benchmark rates plus margins ranging from 3.00% to 6.50%. These interest rates, fees and margins vary based on adjusted debt to earnings metrics determined at each quarter end for the preceding 12 months.

The available lending limit of the Credit Facility is scheduled for semi-annual renewal on or before November 30, 2023 and is based on the Lenders' interpretation of the Company's oil and natural gas reserves and future commodity prices. There can be no assurance that the amount or terms of the Credit Facility will not be adjusted at the next semi-annual review. In the event that the lenders reduce the borrowing base under the Credit Facility below the amount drawn at the time of the redetermination, the Company would have 60 days to eliminate any borrowing base shortfall by repaying the amount drawn in excess of the re-determined borrowing base or by providing additional security or other consideration satisfactory to the lenders. Repayments of principal are not required provided that the borrowings under the Credit Facility do not exceed the authorized borrowing amount and the Company is in compliance with all covenants, representations and warranties.

In addition to the amount drawn on the Credit Facility at September 30, 2023 the Company had a working capital deficit of \$8.1 million.

## **OFF-BALANCE SHEET ARRANGEMENTS**

The Company had no guarantees or off-balance sheet arrangements other than as described below under "Contractual Obligations."

## **CONTRACTUAL OBLIGATIONS**

The Company enters into various contractual obligations in the course of conducting its operations. At September 30, 2023, these obligations include:

- **Loan agreements** – The Credit Facility has a term out date of June 30, 2024 and, if not extended, any outstanding balances would have become repayable one year later on June 30, 2025. Refer to the “Liquidity and Capital Resources” section for more information.
- **Firm service transportation commitments** – The Company has entered into firm service transportation agreements. Fees related to transportation periods subsequent to September 30, 2023 were not recognized as a liability at September 30, 2023.

As at September 30, 2023 the Company had the following minimum contractual obligations:

| Contractual obligations<br>(in thousands of dollars) | 2023          | 2024         | 2025          | 2026+        |
|------------------------------------------------------|---------------|--------------|---------------|--------------|
| Accounts payable                                     | 44,627        | -            | -             | -            |
| Bank debt - principal <sup>(1)</sup>                 | -             | -            | 40,764        | -            |
| Bank debt - interest <sup>(2)</sup>                  | 1,112         | 4,450        | 2,225         | -            |
| Leases                                               | 442           | 1,560        | 1,402         | 2,107        |
| Firm service                                         | 249           | 1,063        | 673           | 316          |
| <b>Total</b>                                         | <b>46,430</b> | <b>7,073</b> | <b>45,064</b> | <b>2,423</b> |

<sup>(1)</sup> Assumes the Credit Facility is not renewed on June 30, 2024, whereby outstanding balances become due on June 30, 2025.

<sup>(2)</sup> Assumes interest is incurred on bank debt outstanding on the Credit Facility at September 30, 2023 at the Company's effective interest rate during the current quarter and the principal of the Credit Facility is repaid June 30, 2025.

## LEGAL PROCEEDINGS AND OTHER CONTINGENCIES

The Company is a plaintiff or defendant in various legal actions and other disputes arising from time to time in the normal course of business. The Company believes that any liabilities that may arise pertaining to these matters will not have a material effect on its financial position.

## CRITICAL ACCOUNTING ESTIMATES

The Company's significant accounting policies are disclosed in note 3 to the Company's unaudited interim financial statements for the three and nine months ended September 30, 2023. Certain accounting policies require that management make appropriate decisions with respect to the formulation of estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. These accounting policies are discussed below and are included to aid the reader in assessing the critical accounting policies and practices of the Company and the likelihood of materially different results than reported. The Company's management reviews its estimates regularly. The emergence of new information and changed circumstances may result in actual results that differ materially from current estimates.

### Oil and natural gas reserves

Proved and probable reserves, as defined by the Canadian Securities Administrators in NI 51-101 with reference to the COGE Handbook, are estimated using independent reserves evaluator reports and represent the estimated quantities of crude oil, natural gas and natural gas liquids which geological, geophysical and engineering data demonstrate with a specified degree of certainty to be recoverable in future years from known reservoirs and which are considered commercially producible. There should be a 50% statistical probability that the actual quantity of recoverable reserves will be more than the amount estimated as proved and probable and a 50% statistical probability that it will be less. The equivalent statistical probabilities for the proved component of proved and probable reserves are 90% and 10%, respectively. Determination of reserves is a complex process involving judgments, estimates and decisions based on available geological, engineering, production and any other relevant data. These estimates are subject to material change as economic conditions change and ongoing production and development activities provide new information.

Purchase price allocations and calculations of depletion and depreciation, impairment loss and deferred income

tax assets are based on estimates of oil and natural gas reserves. Reserves estimates are based on engineering data, estimated future commodity prices and operating costs, expected future rates of production and timing and amount of future capital expenditures. By their nature, these estimates are subject to measurement uncertainties and interpretations and the impact on the financial statements could be material. The Company expects that over time, its reserves estimates will be revised upward or downward based on updated information such as the results of future drilling, testing and production levels and may be affected by changes in commodity prices.

### **Recoverable amounts of CGUs**

The recoverable amount of a CGU used in the assessment of impairment is the greater of its value-in-use ("VIU") and its fair value less costs to sell ("FVLCTS"). VIU is determined by estimating the present value of the future net cash flows from the continued use of the CGU, and is subject to the risks associated with estimating the value of reserves. FVLCTS refers to the amount obtainable from the sale of a CGU in an arm's length transaction between knowledgeable, willing parties, less costs of disposal. The criteria used in the estimation of this amount are discussed in note 4 to the audited annual financial statements for the years ended December 31, 2022 and December 31, 2021.

Both VIU and FVLCTS estimates include the estimated reserves values in their determination. The key assumptions and estimates of the value of oil and natural gas reserves and the existing and potential markets for the Company's oil and natural gas assets are made at the time of reserves estimation and market assessment and are subject to change as new information becomes available. Changes in international and regional factors, including supply and demand of commodities, inventory levels, drilling activity, currency exchange rates, weather, geopolitical and general economic environment factors, may result in significant changes to the estimated recoverable amounts of CGUs.

### **Decommissioning obligations**

The Company is required to set up a provision for future removal and site restoration costs. The Company must estimate these costs in accordance with existing laws, contracts or other policies. These estimated costs are charged to property, plant and equipment and the appropriate liability account over the expected service life of the asset. The estimate of future removal and site restoration costs involves a number of estimates related to timing of abandonment, determination of the economic life of the asset, costs associated with abandonment and site restoration, discount rates and review of potential abandonment methods.

### **Income taxes**

The determination of the Company's income and other tax assets and liabilities requires interpretation of complex laws and regulations often involving multiple jurisdictions. All tax filings are subject to audit and potential reassessment after the lapse of considerable time. Accordingly, the actual income tax asset or liability may differ from that estimated and recorded by management. The Company estimates its future income tax rate in calculating its future income tax asset or liability. Various assumptions are made in assessing when temporary differences will reverse and this may impact the rate used.

## **CHANGES IN ACCOUNTING POLICIES**

There were no new or amended accounting standards or interpretations adopted in the nine months ended September 30, 2023, except as noted below.

The following accounting policy was adopted during the nine months ended September 30, 2023.

### **IAS 12 "Income Taxes"**

The Company has adopted, as of January 1, 2023, the amendments to IAS 12 Income Taxes as issued by the IASB in May 2021. These amendments require entities to recognize deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences. The impact of this amendment did not have a material impact on the Company's financial statements.

The Company has reviewed the following reporting and accounting standard that has been issued, but is not

yet effective:

### **IAS 1 "Presentation of Financial Statements"**

In January 2020, the IASB issued amendments to IAS 1 Presentation of Financial Statements ("IAS 1"), to clarify its requirements for the presentation of liabilities as current or non-current in the statement of financial position. This will be effective on January 1, 2024. The impact of this amendment is currently being assessed by the Company.

In October 2022, the IASB issued amendments to IAS 1, which specify the classification and disclosure of a liability with covenants. This will be effective on January 1, 2024. The impact of this amendment is not expected to have a material impact on the Company's financial statements.

## **CONTROLS AND PROCEDURES**

The Company's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO") have designed, or caused to be designed under their supervision, disclosure controls and procedures to provide reasonable assurance that: (i) material information relating to the Company is made known to the Company's CEO and CFO by others, particularly during the period in which the annual and interim filings are being prepared; and (ii) information required to be disclosed by the Company in its annual filings, interim filings or other reports filed or submitted by it under securities legislation is recorded, processed, summarized and reported within the time period specified in securities legislation.

The Company's CEO and CFO have designed, or caused to be designed under their supervision, internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The Company is required to disclose herein any change in the Company's internal controls over financial reporting that occurred during the period beginning on July 1, 2023 and ended on September 30, 2023 that has materially affected, or is reasonably likely to materially affect, the Company's internal controls over financial reporting. No material changes in the Company's internal controls over financial reporting were identified during such period that have materially affected, or are reasonably likely to materially affect, the Company's internal controls over financial reporting.

It should be noted that a control system, including the Company's disclosure and internal controls and procedures, no matter how well conceived, can provide only reasonable, but not absolute assurance that the objectives of the control system will be met and it should not be expected that the disclosure and internal controls and procedures will prevent all errors or fraud.

## **BUSINESS RISKS**

Oil and natural gas exploration and production is capital intensive and involves a number of business risks including, without limitation, the uncertainty of finding new reserves, the instability of commodity prices, weather, and various operational risks. Commodity prices are influenced by local and worldwide supply and demand, OPEC actions, ongoing global economic concerns, aggression by Russia towards Ukraine and other neighboring nations, the war in the Middle East, and the actions, including sanctions, taken by NATO nations against this aggression, the US dollar exchange rate, transportation costs, political stability, Indigenous land claims, inflation and rising interest rates and seasonal and weather-related changes to demand. The concern over increasing US natural gas production, driven primarily by the US shale gas plays, continues to depress the natural gas futures market. Oil prices declined sharply in the latter part of 2015 and continue to remain volatile as oil is a geopolitical commodity, affected by concerns about global economic markets, continued instability in oil producing countries and increases in production from US tight oil plays. Current areas of geopolitical risk include: Russia's military invasion of Ukraine; and rising civil unrest and activism globally. Differentials between WTI oil prices and prices received in Alberta are volatile. The industry is subject to extensive governmental regulation with respect to the environment. Over the past number of years, several new environmental regulations at both the Federal and Provincial level were announced, though the details of how some of the regulations will be implemented have yet to be released. Operational risks include well performance, uncertainties inherent in

estimating reserves, timing of/ability to obtain and maintain drilling licenses and other regulatory approvals, ability to obtain equipment, expiration of licenses and leases, competition from other producers, third-party transportation and processing disruption issues, sufficiency of insurance, ability to manage growth, reliance on key personnel, third party credit risk and appropriateness of accounting estimates. These additional risks are described in more detail in the Company's most recent AIF filed with certain Canadian securities regulatory authorities on SEDAR at [www.sedar.com](http://www.sedar.com).

The Company makes substantial capital expenditures for the acquisition, exploration, development and production of oil and natural gas reserves. As the Company's revenues may decline as a result of decreased commodity pricing, it may be required to reduce capital expenditures. In addition, uncertain levels of near-term industry activity coupled with the present global economic concerns exposes the Company to additional access-to-capital risk. There can be no assurance that debt or equity financing, or funds generated by operations, will be available or sufficient to meet these requirements or for other corporate purposes or, if debt or equity financing is available, that it will be on terms acceptable to the Company. The inability of the Company to access sufficient capital for its operations could have a material adverse effect on the Company's business, financial condition, results of operations and prospects.

InPlay manages these risks by employing competent and professional staff, following sound operating practices and using capital prudently. The Company generates its exploration and development prospects internally and performs extensive geological, geophysical, engineering, and environmental analysis before committing to the drilling of new prospects. InPlay seeks out and employs new technologies where possible. With the Company's extensive potential drilling opportunities and advance planning, the Company believes it can manage the regulatory approval process and the requirements for extensive landowner consultation.

The Company has a formal emergency response plan which details the procedures employees and contractors will follow in the event of an operational emergency. The emergency response plan is designed to respond to emergencies in an organized and timely manner so that the safety of employees, contractors, residents in the vicinity of field operations, the general public and the environment are protected. A corporate safety program covers hazard identification and control on the jobsite, establishes Company policies, rules and work procedures and outlines training requirements for employees and contract personnel.

The Company currently deals with a small number of buyers and sales contracts, and endeavors to ensure that those buyers are an appropriate credit risk. The Company continuously evaluates the merits of entering into fixed price or financial hedge contracts for price management.

The oil and natural gas business is subject to regulation and intervention by governments in such matters as the awarding of exploration and production interests, the imposition of specific drilling obligations, environmental protection controls, control over the development and abandonment of fields (including restrictions on production) and possibly expropriation or cancellation of contract rights. As well, governments may regulate or intervene with respect to prices, taxes, royalties, transportation and the exportation of oil and natural gas. Such regulation may be changed from time to time in response to economic or political conditions. The implementation of new regulations or the modification of existing regulations affecting the oil and natural gas industry could reduce demand for oil and natural gas, increase the Company's costs, impact the Company's ability to get its product to market, or affect its future opportunities.

The oil and natural gas industry is currently subject to environmental regulations pursuant to a variety of provincial and federal legislation. Such legislation provides for restrictions and prohibitions on the release or emission of various substances produced in association with certain oil and natural gas industry operations. Such legislation may also impose restrictions and prohibitions on water use or processing in connection with certain oil and natural gas operations. In addition, such legislation requires that well and facility sites be abandoned and reclaimed to the satisfaction of provincial authorities. Compliance with such legislation can require significant expenditures and a breach of such requirements may result in, amongst other things, suspension or revocation of necessary licenses and authorizations, civil liability for pollution damage, and the imposition of material fines and penalties.

Emissions, carbon and other regulations impacting climate and climate-related matters are constantly evolving. With respect to environmental, social and governance ("**ESG**") and climate reporting, the International Sustainability Standards Board has issued an IFRS Sustainability Disclosure Standard with the aim to develop sustainability disclosure standards that are globally consistent, comparable and reliable. In addition, the Canadian Securities Administrators have issued a proposed National Instrument 51-107 Disclosure of Climate-related Matters. The cost to comply with these standards, and others that may be developed or evolve over time, is not quantifiable at this time.

Based on the Company's current understanding, the potential physical risks resulting from climate change are long-term in nature and associated with a high degree of uncertainty regarding timing, scope, and severity of potential impacts. Many experts believe global climate change could increase extreme variability in weather patterns such as increased frequency of severe weather, rising mean temperature and sea levels, and long-term changes in precipitation patterns. Extreme hot and cold weather, heavy snowfall, heavy rainfall, and wildfires may restrict the Company's ability to access its properties and cause operational difficulties, including damage to equipment and infrastructure. Extreme weather also increases the risk of personnel injury as a result of dangerous working conditions. Certain of the Company's assets are located in locations that are proximate to forests and rivers and a wildfire or flood may lead to significant downtime and/or damage to the Company's assets or cause disruptions to the production and transport of its products or the delivery of goods and services in its supply chain.

InPlay's exploration and production facilities and other operations and activities emit greenhouse gasses ("**GHG**") which may require the Company to comply with federal and/or provincial GHG emissions legislation. Climate change policy is evolving at regional, national and international levels, and political and economic events may significantly affect the scope and timing of climate change measures that are ultimately put in place to prevent climate change or mitigate our effects. The direct or indirect costs of compliance with GHG-related regulations may have a material adverse effect on the Company's business, financial condition, results of operations and prospects. Some of InPlay's significant facilities may ultimately be subject to future regional, provincial and/or federal climate change regulations to manage GHG emissions. In addition, climate change has been linked to long-term shifts in climate patterns and extreme weather conditions both of which pose the risk of causing operational difficulties.

Upon the occurrence of a natural disaster, or upon an incident of war, riot or civil unrest, the impacted country, province, or region may not efficiently and quickly recover from such event, which could have a materially adverse effect on the Company, its customers, and/or either of their businesses or operations. Terrorist attacks, public health crises including epidemics, pandemics or outbreaks of new infectious disease or viruses (including, most recently, COVID-19), civil unrest and related events can result in volatility and disruption to local and global supply chains, operations, mobility of people and the financial markets, which could affect interest rates, credit ratings, credit risk, inflation, business, financial conditions, results of operations and other factors relevant to the Company, its customers, and/or either of their businesses or operations.

## OUTLOOK

The majority of InPlay's capital program for the year has been completed. The Company's drilling program for the fourth quarter is underway with two (1.6 net) ERH wells in Willesden Green having been drilled to date. These two wells have been completed and are in the early stages of production. In addition, a 1.0 net Belly River well is now planned to be drilled in the fourth quarter and anticipated to come online in December with its first full month of production expected to commence in January 2024. This well replaces a previously planned one (0.8 net) Willesden Green well.

The investments made in increasing natural gas takeaway capacity through the two facility upgrades in Willesden Green will be important in alleviating potential production issues from third party facility outages going forward. These upgrades have increased our natural gas processing and takeaway capacity in Leafland from approximately 8,400 mcf/d to 17,300 mcf/d. These projects have already shown their importance by reducing back pressure on wells, lowering declines and providing more consistent runtimes, and the reduction in field pressures has the

added benefit of improving our liquids weighting. Current production is approximately 9,700 boe/d<sup>(2)</sup> (60% light crude oil and NGLs) based on field estimates, excluding the impact of two (1.6 net) ERH wells in Willesden Green which have shown strong gas and fluid rates during flowback after recently being brought on production.

As a result, the fourth quarter is forecasted to be our highest production quarter of the year and given the strong crude oil pricing environment and weak Canadian dollar, the fourth quarter is also projected to be our highest AFF quarter for the year. As the majority of the 2023 capital program was completed by the end of the third quarter, significant free adjusted funds flow ("FAFF")<sup>(4)</sup> is expected to be generated in the fourth quarter resulting in a sizeable reduction to net debt prior to year-end.

The Company's updated 2023 drilling program will be more active than previously planned by approximately 0.6 net wells consisting of 21 (17.1 net) horizontal wells. The changes include an additional one (0.35 net) non-op ERH Willesden Green well and a 1.0 net Belly River well instead of a previously planned one (0.8 net) Willesden Green well. As a result, InPlay has revised its 2023 development capital expenditure guidance to approximately \$83 million<sup>(1)</sup>.

Notes:

1. See table in the Reader Advisories for key budget and underlying material assumptions related to the Company's 2023 capital program and associated guidance.
2. See "Production Breakdown by Product Type"
3. Capital management measure. See "Non-IFRS and Other Financial Measures" contained within this MD&A.
4. Non-IFRS measure or ratio that does not have a standardized meaning under International Financial Reporting Standards (IFRS) and GAAP and therefore may not be comparable with the calculations of similar measures for other companies. Please refer to "Non-GAAP and Other Financial Measures" within this MD&A for details of calculations, rationale for use and applicable reconciliation to the nearest IFRS measure.

## SELECTED QUARTERLY INFORMATION

The following table provides financial and operating results for the last eight quarters. Commodity prices remain volatile, affecting adjusted funds flow and profit (loss) throughout those quarters.

### SELECTED QUARTERLY INFORMATION

| (\$ amounts in thousands, except per share amounts)   | Q3 2023 | Q2 2023 | Q1 2023 | Q4 2022 |
|-------------------------------------------------------|---------|---------|---------|---------|
| Oil and natural gas sales                             | 46,672  | 39,762  | 45,301  | 58,161  |
| Oil and natural gas sales, net of royalties           | 41,285  | 36,625  | 37,648  | 47,786  |
| Profit                                                | 7,507   | 4,330   | 9,291   | 20,736  |
| Profit per share, basic                               | 0.08    | 0.05    | 0.11    | 0.24    |
| Profit per share, diluted                             | 0.08    | 0.05    | 0.10    | 0.23    |
| Capital expenditures – PP&E and E&E                   | 27,459  | 12,774  | 29,600  | 13,647  |
| Property acquisitions                                 | -       | -       | 327     | -       |
| Net Corporate acquisitions <sup>(1)</sup>             | -       | -       | -       | (321)   |
| Adjusted funds flow <sup>(2)</sup>                    | 25,179  | 21,768  | 21,296  | 30,271  |
| Adjusted funds flow per share, basic <sup>(3)</sup>   | 0.28    | 0.25    | 0.24    | 0.35    |
| Adjusted funds flow per share, diluted <sup>(3)</sup> | 0.28    | 0.24    | 0.24    | 0.33    |
| Adjusted funds flow per boe <sup>(3)</sup>            | 30.40   | 28.23   | 26.23   | 34.19   |
| Net debt <sup>(2)</sup>                               | 48,810  | 41,821  | 46,204  | 32,963  |

|                                                       | Q3 2022 | Q2 2022 | Q1 2022 | Q4 2021 |
|-------------------------------------------------------|---------|---------|---------|---------|
| Oil and natural gas sales                             | 56,985  | 71,287  | 52,156  | 37,255  |
| Oil and natural gas sales, net of royalties           | 46,378  | 61,476  | 44,557  | 32,623  |
| Profit                                                | 15,352  | 29,032  | 18,774  | 55,191  |
| Profit per share, basic                               | 0.18    | 0.33    | 0.22    | 0.74    |
| Profit per share, diluted                             | 0.17    | 0.32    | 0.21    | 0.71    |
| Capital expenditures – PP&E and E&E                   | 24,542  | 17,850  | 21,562  | 6,024   |
| Property (dispositions)                               | -       | -       | (1)     | -       |
| Net Corporate acquisitions <sup>(1)</sup>             | 89      | (20)    | 432     | 38,287  |
| Adjusted funds flow <sup>(2)</sup>                    | 30,232  | 40,922  | 29,379  | 17,149  |
| Adjusted funds flow per share, basic <sup>(3)</sup>   | 0.35    | 0.47    | 0.34    | 0.23    |
| Adjusted funds flow per share, diluted <sup>(3)</sup> | 0.33    | 0.45    | 0.33    | 0.22    |
| Adjusted funds flow per boe <sup>(3)</sup>            | 34.61   | 49.62   | 39.71   | 27.87   |
| Net debt <sup>(2)</sup>                               | 45,615  | 50,473  | 73,392  | 80,196  |

<sup>(1)</sup> Non-IFRS financial measure or ratio that does not have a standardized meaning under International Financial Reporting Standards (IFRS) and GAAP and therefore may not be comparable with the calculations of similar measures for other companies. Please refer to “Non-GAAP and Other Financial Measures” within this MD&A for details of calculations, rationale for use and applicable reconciliation to the nearest IFRS measure.

<sup>(2)</sup> Capital management measure. See “Non-IFRS and Other Financial Measures” contained within this MD&A.

<sup>(3)</sup> Supplementary financial measure. See “Non-IFRS and Other Financial Measures” contained within this MD&A.

An impairment reversal of \$3.6 million was recognized in the quarter ended December 31, 2021 due to increases in estimated future commodity prices and the recoverable amount of the Company's CGUs.

On November 30, 2021, the Company completed the Prairie Storm Arrangement for consideration of: (a) the payment of an aggregate of approximately \$39.9 million in cash; and (b) the issuance of an aggregate of 8,320,335 common shares of InPlay at \$1.20 per share, for total gross consideration of \$49.9 million. For accounting purposes in accordance with IFRS 3, the shares issued as consideration have been valued at \$2.07 per share, based on the closing price of InPlay shares on November 29, 2021.

InPlay's capital program for 2021 consisted of \$33.4 million of development capital, drilling 12 (10.0 net) wells during the year. This activity amounted to the drilling of 12 gross (10.0 net) wells for an equivalent of 20.5 gross horizontal miles (15.4 net horizontal miles). This capital spending also included the construction of a multi-well battery in Pembina which is anticipated to accommodate all of our future development of the area over the next three years. InPlay accelerated the start of its 2022 capital program at the end of 2021 initiating lease construction and drilling activities on a three well pad in Pembina due to optimal conditions and availability of services.

InPlay's capital program for 2022 consisted of \$77.6 million of development capital. The Company drilled, completed and brought on production six (6.0 net) extended reach horizontal (“ERH”) wells in Pembina, ten (9.3 net) ERH wells on our Prairie Storm assets, two (2.0 net) Belly River wells and one (0.2 net) non-operated Willesden Green ERH well.

During 2022, InPlay reduced its net debt by 59% to \$32.9 million at December 31, 2022 from \$80.2 million at December 31, 2021.

InPlay's capital program for first nine months of 2023 consisted of \$69.8 million of development capital. The Company drilled, completed and brought on production ten (8.9 net) extended reach horizontal (“ERH”) wells in Willesden Green, five (5.0 net) ERH wells in Pembina and three (0.6 net) non-operated Willesden Green ERH wells during this period. During the first nine months of 2023, InPlay also completed two natural gas facility upgrades in Willesden Green to reduce our reliance on 3<sup>rd</sup> party facilities to improve run time, alleviate back pressure on producing wells and increase natural gas capacity to allow for future development in the area. This activity amounted to the drilling of 18 gross (14.5 net) wells for an equivalent of 27 gross horizontal miles (21.8 net horizontal miles).

## SELECTED ANNUAL INFORMATION

Years ended December 31

| (in thousands, except per share amounts)                   | 2022           | 2021    | 2020      |
|------------------------------------------------------------|----------------|---------|-----------|
| Total oil and natural gas sales <sup>(1)</sup>             | <b>238,590</b> | 113,854 | 41,934    |
| Oil and natural gas sales, net of royalties <sup>(1)</sup> | <b>200,198</b> | 102,259 | 39,010    |
| Profit (loss)                                              | <b>83,896</b>  | 115,071 | (112,629) |
| Profit (loss) per share, basic                             | <b>0.97</b>    | 1.65    | (1.65)    |
| Profit (loss) per share, diluted                           | <b>0.92</b>    | 1.61    | (1.65)    |
| Total assets                                               | <b>430,911</b> | 406,484 | 211,035   |
| Total bank loans                                           | <b>29,210</b>  | 79,127  | 63,832    |
| Total net debt <sup>(2)</sup>                              | <b>32,963</b>  | 80,196  | 73,681    |

<sup>(1)</sup> The oil and natural gas sales exclude realized and unrealized gains (losses) on risk management derivative contracts: 2022 excludes (\$6.6 million) realized loss and \$2.4 million unrealized gain; 2021 excludes (\$13.1 million) realized loss and \$1.0 million unrealized gain; and 2020 excludes (\$1.2 million) realized loss and (\$1.3) million unrealized loss.

<sup>(2)</sup> Capital management measure. See "Non-IFRS and Other Financial Measures" contained within this MD&A.

## ADDITIONAL INFORMATION

Additional information regarding InPlay and its business and operation, including its most recently filed annual information form, is available on the Company's profile on SEDAR at [www.sedar.com](http://www.sedar.com). This information is also available on the Company's website at [www.inplayoil.com](http://www.inplayoil.com).

## CONVERSION MEASURES AND SHORT-TERM PRODUCTION RATES

Production volumes and reserves are commonly expressed on a boe basis whereby natural gas volumes are converted at the ratio of 6 thousand cubic feet to 1 barrel of oil. Although the intention is to sum oil and natural gas measurement units into one basis for improved analysis of results and comparisons with other industry participants, boes may be misleading, particularly if used in isolation. A boe conversion ratio of 6 Mcf to 1 bbl is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. In recent years, the value ratio based on the price of crude oil as compared to natural gas has been significantly higher than the energy equivalency of 6:1, and utilizing a conversion of natural gas volumes on a 6:1 basis may be misleading as an indication of value.

Short-term production rates can be influenced by flush production effects from fracture stimulations in horizontal wellbores and may not be indicative of longer-term production performance or ultimate recovery of reserves. Individual well performance may vary.

## NON-GAAP AND OTHER FINANCIAL MEASURES

Throughout this MD&A and other materials disclosed by the Company, InPlay uses certain measures to analyze financial performance, financial position and cash flow. These non-GAAP and other financial measures do not have any standardized meaning prescribed under GAAP and therefore may not be comparable to similar measures presented by other entities. The non-GAAP and other financial measures should not be considered alternatives to, or more meaningful than, financial measures that are determined in accordance with GAAP as indicators of the Company performance. Management believes that the presentation of these non-GAAP and other financial measures provides useful information to shareholders and investors in understanding and evaluating the Company's ongoing operating performance, and the measures provide increased transparency and the ability to better analyze InPlay's business performance against prior periods on a comparable basis.

### Non-GAAP Financial Measures and Ratios

Included in this document are references to the terms "free adjusted funds flow", "operating income", "operating netback per boe", "operating income profit margin", "Net corporate acquisitions", "Total capital expenditures" and "Debt adjusted production per share". Management believes these measures are helpful

supplementary measures of financial and operating performance and provide users with similar, but potentially not comparable, information that is commonly used by other oil and natural gas companies. These terms do not have any standardized meaning prescribed by GAAP and should not be considered an alternative to, or more meaningful than "profit (loss) before taxes", "profit (loss) and comprehensive income (loss)", "adjusted funds flow", "capital expenditures", "corporate acquisitions, net of cash acquired", "net debt", "weighted average number of common shares (basic)" or assets and liabilities as determined in accordance with GAAP as a measure of the Company's performance and financial position.

*Free Adjusted Funds Flow ("FAFF")*

Management considers FAFF an important measure to identify the Company's ability to improve its financial condition through debt repayment and its ability to provide returns to shareholders. FAFF should not be considered as an alternative to or more meaningful than AFF as determined in accordance with GAAP as an indicator of the Company's performance. FAFF is calculated by the Company as AFF less exploration and development capital expenditures and property dispositions (acquisitions) and is a measure of the cashflow remaining after capital expenditures before corporate acquisitions that can be used for additional capital activity, corporate acquisitions, repayment of debt or decommissioning expenditures or potentially return of capital to shareholders. Refer to the "Forward Looking Information and Statements" section for a calculation of forecast FAFF.

*Operating Income*

Management considers operating income an important measure to evaluate its operational performance as it demonstrates its field level profitability. Operating income is calculated by the Company as oil and natural gas sales less royalties, operating expenses and transportation expenses and is a measure of the profitability of operations before administrative, share-based compensation, financing and other non-cash items. Management considers operating income an important measure to evaluate its operational performance as it demonstrates its field level profitability. Operating income should not be considered as an alternative to or more meaningful than net income as determined in accordance with GAAP as an indicator of the Company's performance. Refer to the section entitled "Operating income and netback" within this MD&A for a calculation of this measure and a reconciliation to the nearest GAAP measure.

*Operating Netback per BOE*

Management considers operating netback per boe an important measure to evaluate its operational performance as it demonstrates its field level profitability per unit of production. Operating netback per boe is calculated by the Company as operating income divided by average production for the respective period. Refer to the section entitled "Operating income and netback" within this MD&A for a calculation of this measure.

*Operating Income Profit Margin*

Management considers operating income profit margin an important measure to evaluate its operational performance as it demonstrates how efficiently the Company generates field level profits from its sales revenue. Operating income profit margin is calculated by the Company as operating income as a percentage of oil and natural gas sales. Refer to the section entitled "Operating income and netback" within this MD&A for a calculation of this measure.

*Net Corporate Acquisitions*

Management considers Net corporate acquisitions an important measure as it is a key metric to evaluate the corporate acquisition in comparison to other transactions using the negotiated consideration value and ignoring changes to the fair value of the share consideration between the signing of the definitive agreement and the closing of the transaction. Net corporate acquisitions should not be considered as an alternative to or more meaningful than "Corporate acquisitions, net of cash acquired" as determined in accordance with GAAP as an indicator of the Company's performance. Net corporate acquisitions is calculated as total consideration with share consideration adjusted to the value negotiated with the counterparty, less working capital balances

assumed on the corporate acquisition. Refer below for a calculation of Net corporate acquisitions and reconciliation to the nearest GAAP measure, "Corporate acquisitions, net of cash acquired".

| (thousands of dollars)                       | Three Months Ended<br>September 30 |      | Nine Months Ended<br>September 30 |                    |
|----------------------------------------------|------------------------------------|------|-----------------------------------|--------------------|
|                                              | 2023                               | 2022 | 2023                              | 2022               |
| Corporate acquisitions, net of cash acquired | -                                  | 89   | -                                 | 501                |
| Share consideration                          | -                                  | -    | -                                 | -                  |
| Non-cash working capital acquired            | -                                  | -    | -                                 | -                  |
| Derivative contracts                         | -                                  | -    | -                                 | -                  |
| Net Corporate acquisitions                   | -                                  | 89   | -                                 | 501 <sup>(1)</sup> |

<sup>(1)</sup> During the nine months ended September 30, 2022, the acquired amount of Property, plant and equipment was adjusted by \$0.5 million as a result of adjustments relating to the acquisition of Prairie Storm, with a corresponding increase in the recognized amounts of Accounts payable and accrued liabilities.

### *Total Capital Expenditures*

Management considers Total capital expenditures an important metric to measure its total capital investment compared to the Company's annual budgeted capital expenditures. Total capital expenditures is calculated as exploration and development capital expenditures plus net property acquisitions (dispositions) and net corporate acquisitions. Net corporate acquisitions should not be considered as an alternative to or more meaningful than "Capital expenditures – PP&E and E&E" as determined in accordance with GAAP as an indicator of the Company's performance. Refer to the section entitled "Capital expenditures" within this MD&A for a calculation of this measure and reconciliation to the nearest GAAP measure, "Capital expenditures – PP&E and E&E".

### *Net Debt to EBITDA*

Management considers Net Debt to EBITDA an important measure as it is a key metric to identify the Company's ability to fund financing expenses, net debt reductions and other obligations. EBITDA is calculated by the Company as adjusted funds flow before interest expense. When this measure is presented quarterly, EBITDA is annualized by multiplying by four. This measure is consistent with the EBITDA formula prescribed under the Company's Senior Credit Facility. Net Debt to EBITDA is calculated as Net Debt divided by EBITDA. Refer to the "Forward Looking Information and Statements" section for a calculation of forecast Net Debt to EBITDA.

### *Production per Debt Adjusted Share*

InPlay uses "Production per debt adjusted share" as a key performance indicator. Debt adjusted shares should not be considered as an alternative to or more meaningful than common shares as determined in accordance with GAAP as an indicator of the Company's performance. Debt adjusted shares is a non-GAAP measure used in the calculation of Production per debt adjusted share and is calculated by the Company as common shares outstanding plus the change in net debt divided by the Company's current trading price on the TSX, converting net debt to equity. Debt adjusted shares should not be considered as an alternative to or more meaningful than weighted average number of common shares (basic) as determined in accordance with GAAP as an indicator of the Company's performance. Management considers Debt adjusted share to be a key performance indicator as it adjusts for the effects of capital structure in relation to the Company's peers. Production per debt adjusted share is calculated by the Company as production divided by debt adjusted shares. Management considers Production per debt adjusted share is a key performance indicator as it adjusts for the effects of changes in annual production in relation to the Company's capital structure. Refer to the "Forward Looking Information and Statements" section for a calculation of forecast Production per debt adjusted share.

### *EV / DAAFF*

InPlay uses "enterprise value to debt adjusted AFF" or "EV/DAAFF" as a key performance indicator. EV/DAAFF is calculated by the Company as enterprise value divided by debt adjusted AFF for the relevant period. Debt adjusted AFF ("DAAFF") is calculated by the Company as adjusted funds flow plus financing costs. Enterprise value is a capital management measures that is used in the calculation of EV/DAAFF. Enterprise value is calculated as the Company's market capitalization plus working capital (net debt). Management considers enterprise value a key performance indicator as it identifies the total capital structure of the Company. Management considers EV/DAAFF a key performance indicator as it is a key metric used to evaluate the sustainability of the Company relative to other companies while incorporating the impact of differing capital structures. Refer to the "Forward Looking Information and Statements" section for a calculation of forecast EV/DAAFF.

### Capital Management Measures

#### *Adjusted Funds Flow*

Management considers adjusted funds flow to be an important measure of InPlay's ability to generate the funds necessary to finance capital expenditures. Adjusted funds flow is a GAAP measure and is disclosed in the notes to the Company's financial statements for the three and nine months ended September 30, 2023. All references to adjusted funds flow throughout this MD&A are calculated as funds flow adjusting for decommissioning expenditures and transaction and integration costs. Decommissioning expenditures are adjusted from funds flow as they are incurred on a discretionary and irregular basis and are primarily incurred on previous operating assets. Transaction costs are non-recurring costs for the purposes of an acquisition, making the exclusion of these items relevant in Management's view to the reader in the evaluation of InPlay's operating performance. The Company also presents adjusted funds flow per share whereby per share amounts are calculated using weighted average shares outstanding consistent with the calculation of profit per common share.

#### *Net Debt / Working Capital*

Net debt / working capital is a GAAP measure and is disclosed in the notes to the Company's financial statements for three and nine months ended September 30, 2023. The Company closely monitors its capital structure with the goal of maintaining a strong balance sheet to fund the future growth of the Company. The Company monitors net debt / working capital as part of its capital structure. The Company uses net debt / working capital (bank debt plus accounts payable and accrued liabilities less accounts receivables and accrued receivables, prepaid expenses and deposits and inventory) as an alternative measure of outstanding debt. Management considers net debt / working capital an important measure to assist in assessing the liquidity of the Company.

### Supplementary Measures

**"Average realized crude oil price"** is comprised of crude oil commodity sales from production, as determined in accordance with IFRS, divided by the Company's crude oil volumes. Average prices are before deduction of transportation costs and do not include gains and losses on financial instruments.

**"Average realized NGL price"** is comprised of NGL commodity sales from production, as determined in accordance with IFRS, divided by the Company's NGL volumes. Average prices are before deduction of transportation costs and do not include gains and losses on financial instruments.

**"Average realized natural gas price"** is comprised of natural gas commodity sales from production, as determined in accordance with IFRS, divided by the Company's natural gas volumes. Average prices are before deduction of transportation costs and do not include gains and losses on financial instruments.

**"Average realized commodity price"** is comprised of commodity sales from production, as determined in accordance with IFRS, divided by the Company's volumes. Average prices are before deduction of transportation costs and do not include gains and losses on financial instruments.

**"Adjusted funds flow per weighted average basic share"** is comprised of adjusted funds flow divided by the basic weighted average common shares.

**"Adjusted funds flow per weighted average diluted share"** is comprised of adjusted funds flow divided by the diluted weighted average common shares.

**"Adjusted funds flow per boe"** is comprised of adjusted funds flow divided by total production.

## FORWARD-LOOKING INFORMATION AND STATEMENTS

This MD&A contains certain forward-looking statements and forward-looking information (collectively referred to herein as **"FLI"** or **"forward-looking statements"**) within the meaning of applicable Canadian securities laws. All statements other than statements of present or historical fact are forward-looking statements. Forward-looking information is often, but not always, identified by the use of words such as "anticipate", "believe", "plan", "intend", "objective", "continuous", "ongoing", "estimate", "expect", "may", "will", "project", "targets", "should", or similar words suggesting future outcomes. In particular, this MD&A contains forward-looking statements relating, but not limited, to:

- 2023 guidance based on the planned capital program of \$83 million including forecasts of 2023 annual average production levels, light oil and liquids weightings, adjusted funds flow, free adjusted funds flow, Net Debt/EBITDA ratio, and growth rates;
- the information contained within the "Outlook" section;
- the possible refinement of our 2023 capital program and anticipated changes resulting therefrom;
- management's assessment of the potential and uncertain continuing impacts of the Russian/Ukraine and Middle East conflicts on the Company's operations and results;
- the expectation that the fourth quarter will be the Company's highest production and AFF quarter with significant FAFF generated;
- the estimated time to payout of wells;
- production estimates;
- expectations regarding the business environment, industry conditions and future commodity prices;
- InPlay's business strategy, goals and management focus;
- sources of funds for the Company's operations, capital expenditures and decommissioning obligations;
- future liquidity and the Company's access to sufficient debt and equity capital;
- the resource potential of InPlay's asset base and future prospects for development and growth;
- future costs, expenses and royalty rates;
- the volume and product mix of InPlay's oil and gas production;
- future exchange rate between the \$US and \$Cdn
- expectations regarding InPlay's tax horizon;
- capital management strategies;
- the anticipated continuation of the Company's monthly dividend program and the amounts of dividends;
- the timing and impact of new accounting policies and standards; and
- treatment under governmental and other regulatory regimes and tax, environmental and other laws.

Forward-looking statements regarding InPlay are based on certain key expectations and assumptions of InPlay concerning anticipated financial performance, business prospects, strategies, regulatory developments, current commodity prices and exchange rates, applicable royalty rates, tax laws, future well production rates and reserve volumes, future operating costs, the performance of existing wells, the success of its exploration and development activities, the sufficiency and timing of budgeted capital expenditures in carrying out planned activities, the availability and cost of labor and services, the impact of increasing competition, conditions in general economic and financial markets, availability of drilling and related equipment effects of regulation by governmental agencies, the ability to obtain financing on acceptable terms which are subject to change based on commodity prices, world events, market conditions, drilling success and potential timing delays.

These forward-looking statements are subject to numerous risks and uncertainties, certain of which are beyond InPlay's control. Such risks and uncertainties include, without limitation: the impact of general economic conditions; volatility in market prices for crude oil and natural gas; the impact of COVID-19 and the ongoing Russia/Ukraine and Middle East conflicts; industry conditions; currency fluctuations; imprecision of reserve estimates; liabilities inherent in crude oil and natural gas operations; environmental risks; incorrect assessments of the value of acquisitions and exploration and development programs; competition from other producers; the lack of availability of qualified personnel, drilling rigs or other services; changes in income tax laws or changes in royalty rates and incentive programs relating to the oil and natural gas industry; hazards such as fire, explosion, blowouts, and spills, each of which could result in substantial damage to wells, production facilities, other property and the environment or in personal injury; and ability to access sufficient capital from internal and external sources.

Management has included the above summary of assumptions and risks related to forward-looking statements provided in this MD&A in order to provide readers with a more complete perspective on InPlay's future operations and such information may not be appropriate for other purposes. InPlay's actual results, performance or achievement could differ materially from those expressed in, or implied by, these forward-looking statements and, accordingly, no assurance can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what benefits that InPlay will derive there from. Readers are cautioned that the foregoing lists of factors are not exhaustive. These forward-looking statements are made as of the date of this MD&A and InPlay disclaims any intent or obligation to update publicly any forward looking statements, whether as a result of new information, future events or results or otherwise, other than as required by applicable securities laws. Additional information on these and other factors and risks that could affect InPlay's operations and financial results are included in the Company's public disclosure documents on file with Canadian securities regulatory authorities and may be accessed through the SEDAR website ([www.sedar.com](http://www.sedar.com)) or at InPlay's website ([www.inplayoil.com](http://www.inplayoil.com)).

Any financial outlook or future oriented financial information contained in this MD&A regarding prospective financial position, including, but not limited to: beliefs underlying our Board approved 2023 capital budget and associated guidance, as well as management's preliminary estimates and targets in respect of plans for 2024, 2025 and beyond, is based on reasonable assumptions about future events, including those described above, based on an assessment by management of the relevant information that is currently available.

The internal projections, expectations, or beliefs underlying our Board approved 2023 capital budget and associated guidance, as well as management's preliminary estimates and targets in respect of plans for 2024, 2025 and beyond, are subject to change in light of, among other factors, the impact of the COVID-19 pandemic, and any related actions taken by businesses and governments, ongoing results, prevailing economic circumstances and world events, volatile commodity prices, and industry conditions and regulations. InPlay's financial outlook and guidance provides shareholders with relevant information on management's expectations for results of operations, excluding any potential acquisitions or dispositions, for such time periods based upon the key assumptions outlined herein. In this document reference is made to the Company's longer range 2024, 2025 and beyond internal plan and associated economic model. Such information reflects internal targets used by management for the purposes of making capital investment decisions and for internal long range planning and budget preparation. Readers are cautioned that events or circumstances could cause capital plans and associated results to differ materially from those predicted and InPlay's guidance for 2023, and more

particularly, preliminary estimated for 2024, 2025 and beyond, may not be appropriate for other purposes. Accordingly, undue reliance should not be placed on same.

The Company's 2023 guidance remains the same as previously released August 14, 2023, with updated capital expenditures to \$83 million. The 2023 guidance calculations which are impacted by this change are outlined below.

|                          |             | Actuals<br>FY 2022 | Updated<br>Guidance<br>FY 2023 | Previous<br>Guidance<br>FY 2023 <sup>(1)</sup> |
|--------------------------|-------------|--------------------|--------------------------------|------------------------------------------------|
| Adjusted Funds Flow      | \$ millions | \$131              | \$103 – \$108                  | \$103 – \$108                                  |
| Capital Expenditures     | \$ millions | \$77.6             | \$83                           | \$75 – \$80                                    |
| Free Adjusted Funds Flow | \$ millions | \$53               | \$20 – \$25                    | \$23 – \$33                                    |

|                            |             | Actuals<br>FY 2022 | Updated<br>Guidance<br>FY 2023 | Previous<br>Guidance<br>FY 2023 <sup>(1)</sup> |
|----------------------------|-------------|--------------------|--------------------------------|------------------------------------------------|
| Adjusted Funds Flow        | \$ millions | \$131              | \$103 – \$108                  | \$103 – \$108                                  |
| Interest                   | \$/boe      | 1.49               | 1.00 – 1.50                    | 1.00 – 1.50                                    |
| EBITDA                     | \$ millions | \$136              | \$108 – \$113                  | \$108 – \$113                                  |
| Working Capital (Net Debt) | \$ millions | (\$33)             | (\$35) – (\$30)                | (\$31) – (\$27)                                |
| Net Debt/EBITDA            |             | 0.2                | 0.2 – 0.3                      | 0.2 – 0.3                                      |

|                                                 |             | Actuals<br>FY 2022  | Updated<br>Guidance<br>FY 2023 | Previous<br>Guidance<br>FY 2023 <sup>(1)</sup> |
|-------------------------------------------------|-------------|---------------------|--------------------------------|------------------------------------------------|
| Production                                      | Boe/d       | 9,105               | 9,100 – 9,500                  | 9,100 – 9,500                                  |
| Opening Working Cap. (Net Debt)                 | \$ millions | (\$80.2)            | (\$33)                         | (\$33)                                         |
| Ending Working Cap. (Net Debt)                  | \$ millions | (\$33)              | (\$35) – (\$30)                | (\$31) – (\$27)                                |
| Weighted avg. outstanding shares                | # millions  | 86.9                | 88.7                           | 88.7                                           |
| Assumed Share price                             | \$          | 3.39 <sup>(4)</sup> | 2.75                           | 2.75                                           |
| Prod. per debt adj. share growth <sup>(3)</sup> |             | 51%                 | (3%) – 3%                      | 0% – 5%                                        |

|                                |             | Actuals<br>FY 2022  | Updated<br>Guidance<br>FY 2023 | Previous<br>Guidance<br>FY 2023 <sup>(1)</sup> |
|--------------------------------|-------------|---------------------|--------------------------------|------------------------------------------------|
| Share outstanding, end of year | # millions  | 87.0                | 89.4                           | 89.4                                           |
| Assumed Share price            | \$          | 3.03 <sup>(5)</sup> | 2.75                           | 2.75                                           |
| Market capitalization          | \$ millions | \$263               | \$246                          | \$246                                          |
| Working Capital (Net Debt)     | \$ millions | (\$33)              | (\$35) – (\$30)                | (\$31) – (\$27)                                |
| Enterprise value               | \$millions  | \$296               | \$276 – \$281                  | \$273 – \$277                                  |
| Adjusted Funds Flow            | \$ millions | \$131               | \$103 – \$108                  | \$103 – \$108                                  |
| Interest                       | \$/boe      | 1.49                | 1.00 – 1.50                    | 1.00 – 1.50                                    |
| Debt Adjusted AFF              | \$ millions | \$136               | \$108 – \$113                  | \$108 – \$113                                  |
| EV/DAAFF                       |             | 2.2                 | 2.7 – 2.5                      | 2.6 – 2.4                                      |

The Company's 2024 and 2025 preliminary plans remains the same as previously released January 18, 2023, with net debt (working capital) updated to reflect the updated forecast 2023 ending net debt. The 2024 and 2025 preliminary plan guidance calculations which are impacted by this change are outlined below.

|                            |             | Updated<br>Preliminary Plan<br>FY 2024 <sup>(6)</sup> | Updated<br>Preliminary Plan<br>FY 2025 <sup>(6)</sup> | Previous<br>Preliminary Plan<br>FY 2024 <sup>(2)(6)</sup> | Previous<br>Preliminary Plan<br>FY 2025 <sup>(2)(6)</sup> |
|----------------------------|-------------|-------------------------------------------------------|-------------------------------------------------------|-----------------------------------------------------------|-----------------------------------------------------------|
| Adjusted Funds Flow        | \$ millions | \$138 – \$150                                         | \$144 – \$154                                         | \$138 – \$150                                             | \$144 – \$154                                             |
| Interest                   | \$/boe      | 0.00 – 0.10                                           | 0.00 – 0.10                                           | 0.00 – 0.10                                               | 0.00 – 0.10                                               |
| EBITDA                     | \$ millions | \$138 – \$150                                         | \$144 – \$154                                         | \$138 – \$150                                             | \$144 – \$154                                             |
| Working Capital (Net Debt) | \$ millions | \$2 – \$14                                            | \$45 – \$56                                           | \$5 – \$17                                                | \$48 – \$59                                               |
| Net Debt/EBITDA            |             | (0.0) – (0.1)                                         | (0.3) – (0.4)                                         | (0.0) – (0.2)                                             | (0.3) – (0.5)                                             |

## Management's Discussion and Analysis

|                                                 |             | Updated<br>Preliminary Plan<br>FY 2024 <sup>(6)</sup> | Updated<br>Preliminary Plan<br>FY 2025 <sup>(6)</sup> | Previous<br>Preliminary Plan<br>FY 2024 <sup>(2)(6)</sup> | Previous<br>Preliminary Plan<br>FY 2025 <sup>(2)(6)</sup> |
|-------------------------------------------------|-------------|-------------------------------------------------------|-------------------------------------------------------|-----------------------------------------------------------|-----------------------------------------------------------|
| Production                                      | Boe/d       | 10,250 – 11,250                                       | 10,950 – 11,950                                       | 10,250 – 11,250                                           | 10,950 – 11,950                                           |
| Opening Working Cap. (Net Debt)                 | \$ millions | (\$35) – (\$30)                                       | \$2 – \$14                                            | (\$31) – (\$27)                                           | \$5 – \$17                                                |
| Ending Working Cap. (Net Debt)                  | \$ millions | \$2 – \$14                                            | \$45 – \$56                                           | \$5 – \$17                                                | \$48 – \$59                                               |
| Weighted avg. outstanding shares                | # millions  | 89.1                                                  | 89.1                                                  | 89.1                                                      | 89.1                                                      |
| Assumed Share price                             | \$          | 2.75                                                  | 2.75                                                  | 2.75                                                      | 2.75                                                      |
| Prod. per debt adj. share growth <sup>(3)</sup> |             | 28% – 48%                                             | 21% – 39%                                             | 28% – 48%                                                 | 21% – 39%                                                 |

  

|                                |             | Updated<br>Preliminary Plan<br>FY 2024 <sup>(6)</sup> | Updated<br>Preliminary Plan<br>FY 2025 <sup>(6)</sup> | Previous<br>Preliminary Plan<br>FY 2024 <sup>(2)(6)</sup> | Previous<br>Preliminary Plan<br>FY 2025 <sup>(2)(6)</sup> |
|--------------------------------|-------------|-------------------------------------------------------|-------------------------------------------------------|-----------------------------------------------------------|-----------------------------------------------------------|
| Share outstanding, end of year | # millions  | 89.4                                                  | 89.4                                                  | 89.4                                                      | 89.4                                                      |
| Assumed Share price            | \$          | 2.75                                                  | 2.75                                                  | 2.75                                                      | 2.75                                                      |
| Market capitalization          | \$ millions | \$246                                                 | \$246                                                 | \$246                                                     | \$246                                                     |
| Working Capital (Net Debt)     | \$ millions | \$2 – \$14                                            | \$45 – \$56                                           | \$5 – \$17                                                | \$48 – \$59                                               |
| Enterprise value               | \$ millions | \$232 – \$244                                         | \$190 – \$201                                         | \$229 – \$241                                             | \$187 – \$198                                             |
| Adjusted Funds Flow            | \$ millions | \$138 – \$150                                         | \$144 – \$154                                         | \$138 – \$150                                             | \$144 – \$154                                             |
| Interest                       | \$/boe      | 0.00 – 0.10                                           | 0.00 – 0.10                                           | 0.00 – 0.10                                               | 0.00 – 0.10                                               |
| Debt Adjusted AFF              | \$ millions | \$138 – \$150                                         | \$144 – \$154                                         | \$138 – \$150                                             | \$144 – \$154                                             |
| EV/DAAFF                       |             | 1.8 – 1.5                                             | 1.4 – 1.2                                             | 1.8 – 1.5                                                 | 1.4 – 1.2                                                 |

<sup>(1)</sup> As previously released August 14, 2023.

<sup>(2)</sup> As previously released January 18, 2023.

<sup>(3)</sup> Production per debt adjusted share is calculated by the Company as production divided by debt adjusted shares. Debt adjusted shares is calculated by the Company as common shares outstanding plus the change in working capital (net debt) divided by the Company's current trading price on the TSX, converting working capital (net debt) to equity. Future share prices are assumed to be consistent with the current share price.

<sup>(4)</sup> Weighted average share price throughout 2022.

<sup>(5)</sup> Ending share price at December 31, 2022.

<sup>(6)</sup> InPlay's estimates and plans for 2024 and beyond remain preliminary in nature and do not, at this time, reflect a Board approved capital expenditure budget.

- See "Production Breakdown by Product Type" below
- Quality and pipeline transmission adjustments may impact realized oil prices in addition to the MSW Differential provided above
- Changes in working capital (net debt) are not assumed to have a material impact between the years presented above.

## PRODUCTION BREAKDOWN BY PRODUCT TYPE

Disclosure of production on a per boe basis in this press release consists of the constituent product types as defined in NI 51-101 and their respective quantities disclosed in the table below:

|                              | Light and Medium<br>Crude oil<br>(bbls/d) | NGLs<br>(boe/d) | Conventional Natural<br>gas<br>(Mcf/d) | Total<br>(boe/d)      |
|------------------------------|-------------------------------------------|-----------------|----------------------------------------|-----------------------|
| Q1 2022 Average Production   | 3,571                                     | 1,307           | 20,054                                 | 8,221                 |
| Q2 2022 Average Production   | 3,865                                     | 1,333           | 23,191                                 | 9,063                 |
| Q3 2022 Average Production   | 3,717                                     | 1,432           | 26,075                                 | 9,495                 |
| 2022 Average Production      | 3,766                                     | 1,402           | 23,623                                 | 9,105                 |
| Q1 2023 Average Production   | 3,788                                     | 1,458           | 22,648                                 | 9,020                 |
| Q2 2023 Average Production   | 3,658                                     | 1,187           | 21,772                                 | 8,474                 |
| Q3 2023 Average Production   | 3,697                                     | 1,420           | 23,316                                 | 9,003                 |
| 2023 Annual Guidance         | 4,105                                     | 1,332           | 23,175                                 | 9,300 <sup>(1)</sup>  |
| 2024 Annual Preliminary Plan | 4,655                                     | 1,565           | 27,180                                 | 10,750 <sup>(2)</sup> |
| 2025 Annual Preliminary Plan | 4,900                                     | 1,685           | 29,190                                 | 11,450 <sup>(2)</sup> |
| Current Production           | 4,365                                     | 1,455           | 23,280                                 | 9,700                 |

### Notes:

1. This reflects the mid-point of the Company's 2023 production guidance range of 9,100 to 9,500 boe/d.
2. This reflects the midpoint of the Company's annual production preliminary estimate range.
3. With respect to forward-looking production guidance, product type breakdown is based upon management's expectations based on reasonable assumptions but are subject to variability based on actual well results.

References to crude oil, light oil, NGLs or natural gas production in this press release refer to the light and medium crude oil, natural gas liquids and conventional natural gas product types, respectively, as defined in National Instrument 51-101, Standards of Disclosure for Oil and Gas Activities ("NI 51-101").

## ABBREVIATIONS USED

|       |                                    |       |                                             |
|-------|------------------------------------|-------|---------------------------------------------|
| bbl   | Barrel                             | AECO  | intra-Alberta Nova inventory transfer price |
| bpd   | barrels per day                    | GJ    | gigajoule                                   |
| boe   | barrel of oil equivalent           | Mcf   | thousand cubic feet                         |
| boed  | barrels of oil equivalent per day  | Mcfd  | thousand cubic feet per day                 |
| bopd  | barrels of oil per day             | MMBtu | million British thermal units               |
| Mbbls | thousand barrels                   | MMcf  | million cubic feet                          |
| Mboe  | thousand barrels of oil equivalent | MMcfd | million cubic feet per day                  |
| MMboe | million barrels of oil equivalent  | Bcf   | billion cubic feet                          |
| Mstb  | thousand stock tank barrels        | NGL   | natural gas liquids                         |
| m3    | cubic metres                       | Cdn   | Canadian                                    |
| WTI   | West Texas Intermediate            | US    | United States                               |